

# AYSO Annual Fiscal Budget

<b>Section 1</b>	<b>Area G</b>	<b>Region 65</b>	<b>Other</b>
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Year  
For the 12 month period beginning: July 1, 16

Year  
Ending: June 30, 17

Date of last financial statement distributed to members:

	Budget	Per Player	Last Season Actual
<b>Estimated Revenues:</b>			
4005 Registration Fees (see bottom right)	\$ 333,900.00	70.00	277,289.82
4006 Registration Fee Refunds	(12,000.00)		12,645.00
4007 Early Registration Discount	(3,490.00)	5.00	61,350.00
4008 Multi-Child Discount			
4009 Late Registration Fees	4,760.00	20.00	15,490.00
4010 Merchandise Revenue			
4012 Merchandise Revenue - T-Shirts			
4015 Training Registration Fees	-		-
4020 Tourn/Natl Games/Player Camp Refunds			
4021 Tournament/National Games/Player Camp			
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund			
4024 Concessions			171.00
4025 Tournaments - Vendors			
4027 Concessions - Packaged			
4031 Cultural Exchange			
4040 Fund Raising - Other	2,500.00	0.52	2,505.32
4310 Sponsors/Contributions/Donations	15,000.00	3.14	9,260.00
9105 Interest Income			
4959 Other Income (Describe)	7,500.00	1.57	3,702.50
<b>Total Estimated Revenue (R):</b>	<b>\$ 348,170.00</b>		

**Estimated Expenditures:**

1600 Deferred Payment to AYSO			
5101 Uniforms - Players - TAX PAID	110,670.00	23.20	111,210.12
5102 Uniforms - Coaches - TAX PAID	1,000.00	0.21	-
5103 Uniforms - Referees - TAX PAID	7,500.00	1.57	8,725.83
5104 Uniforms - Other - TAX PAID	2,500.00	0.52	687.00
5105 Uniforms - Players - NO TAX PAID			
5106 Uniforms - Coaches - NO TAX PAID			
5107 Uniforms - Referee - NO TAX PAID			
5108 Uniforms - Other - NO TAX PAID			
5111 Field Expenses	35,000.00	7.34	22,893.08
5115 Facility / Park Fees	35,000.00	7.34	35,904.18
5130 Equipment - TAX PAID	15,000.00	3.14	2,291.85
5135 Equipment - NO TAX PAID			
5140 Storage Expenses			
5150 Trainer Payments			
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches			
5222 Tournament: Referees			
5223 Tournament: Other			
5224 Tournament: Water/Food			
5225 Tournament: Concession Expenses			
5226 Tournament: Medical Personnel			
5227 Tournament Planning Meetings			
5228 Tournament/National Games: Entry Fees	-		3,450.00

5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses	3,000.00	0.63	2,669.75
5255	Ads/Newsletter/Yearbook/Pictures	15,000.00	3.14	12,908.53

<b>Estimated Expenditures:</b>		<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other			
5274	Awards & Volunteer Recognition	19,000.00	3.98	11,839.00
5275	Donations			1,500.00
5431	Clinic Training Expenses: Player	2,500.00	0.52	64.63
5432	Clinic Training Expenses: Coaches	15,000.00	3.14	5,488.38
5433	Clinic Training Expenses: Referees	8,000.00	1.68	2,308.01
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional	2,500.00	0.52	3,281.25
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees	60,000.00	12.58	58,830.87
5704	Payments to AYSO: Supply Center			
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings	500.00	0.10	
7431	Section / NAGM	6,000.00	1.26	4,914.70
7435	Travel Mileage	1,000.00	0.21	118.32
7515	Phone / Internet / Website	1,000.00	0.21	911.90
7535	Postage	2,000.00	0.42	873.96
7540	Freight paid for uniforms and equipment			235.45
7625	Office Supplies	3,000.00	0.63	560.90
7695	Miscellaneous Supplies			
8305	Bank Fees	2,000.00	0.42	1,430.31
8595	Other Expenses	1,000.00	0.21	160.00
	Contingency			
<b>Total Estimated Expenditures (E):</b>		<b>\$ 348,170.00</b>	<b>\$ 72.97</b>	

<b>Estimated Cash Increase (Decrease):</b>	<b>(R-E)</b>	\$ -
<b>Estimated Bank Balance on June 30:</b>		\$ 243,917.00
<b>Estimated Ending Cash Balance:</b>		<u>\$ 243,917.00</u>

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

CD matured, saved for field lighting installation

Comments: \_\_\_\_\_

Treasurer's Name & Signature: Nancy Cooper Date: \_\_\_\_\_

Executive Member's Name & Signature: Matthew Sheasby Date: \_\_\_\_\_

Area Director's Name & Signature: Sandy Oerly Date: \_\_\_\_\_

<b>DUE DATES:</b> Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	<b>PLEASE COMPLETE THIS SECTION:</b> <u>Registration fees</u>		
	Players 698 x \$ 65.00 = \$ 45,370.00 3834 x \$ 70.00 = \$ 268,380.00 238 x \$ 90.00 = \$ 21,420.00 _____ x _____ = _____ <b>Total</b> = <b>\$ 335,170.00</b>		

\* Fax (310-525-1155), or e-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.  
 \* Final copy sent to National Office must include Area Director's approval